

## Why we're here





Meet John.

He wants to **BUY** something from Joe who lives in a different province.



Joe seems like a good guy.

BUT with no in person meeting, is there any way to be sure?



Societal protocol is for the Buyer to pay before Seller ships item.

Leaving John (buyer) completely exposed and vulnerable to FRAUD



Meet Jurie, our Founder.

He experienced this type of fraud 1st hand whilst building and running GolfHub, a Private Buy / Sell golf community.

Jurie discovered the need for a SECURE SYSTEM to protect the Buyer & Seller in transaction with NO GREY AREAS.

Back in 2018-2019- GolfHub averaged 10K+ transactions per month!

Realising that was a mere fraction of the overall market, our journey began...

## The Opportunity



#### Over 18 million C2C transactions on

Facebook alone in South Africa





Traditional payment methods leave both parties vulnerable to fraud and disputes.



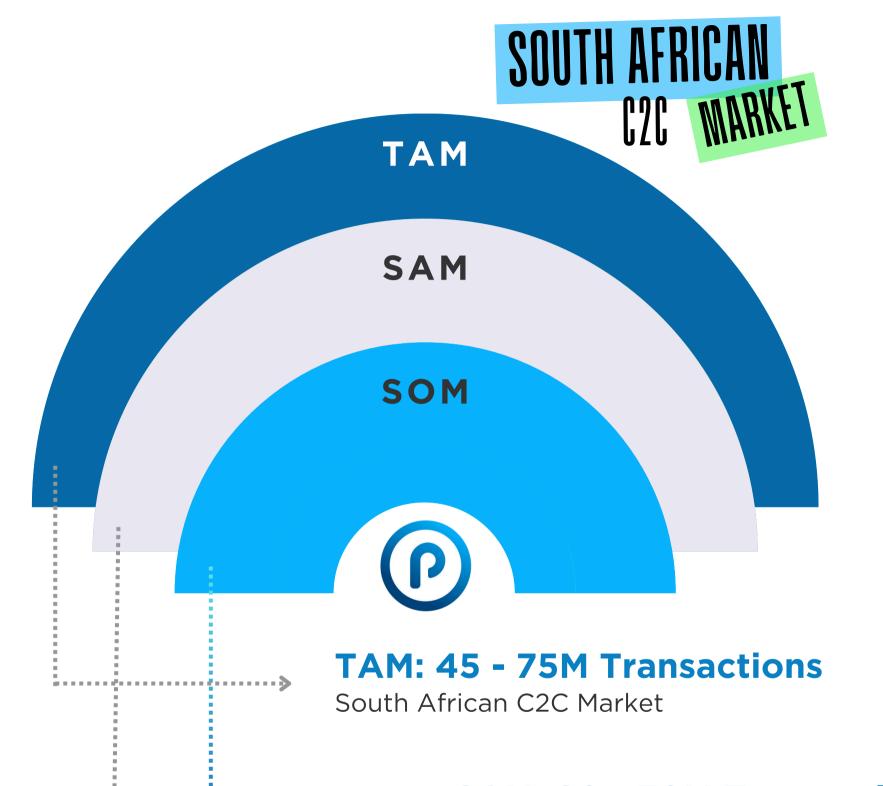
The rise of online trading post-covid has further highlighted the **need** for **secure payment solutions**.

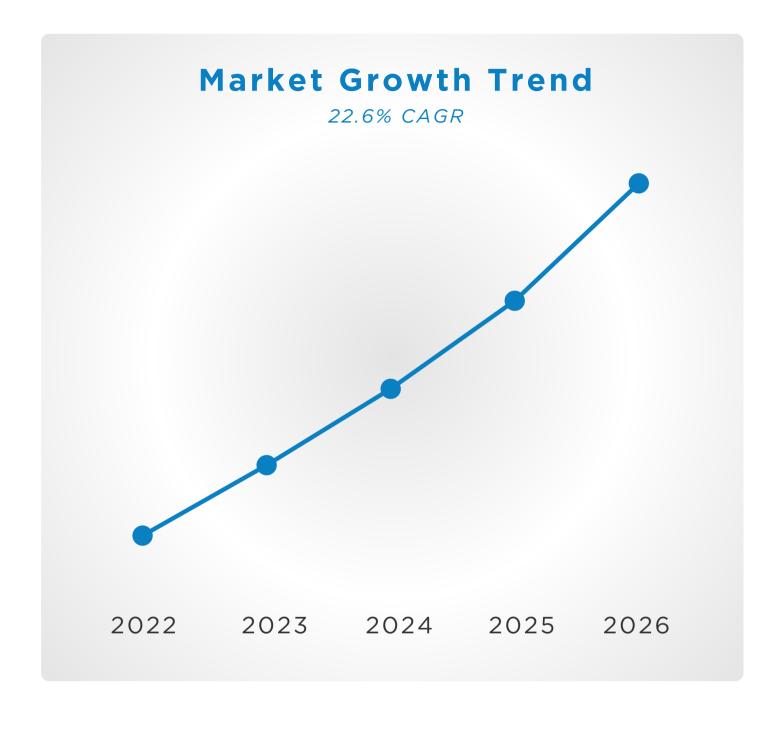




paysafe escrow system ensures that both buyers and sellers are protected, fostering trust and transparency in every transaction.







SAM: 20 - 30M Transactions
Facebook Marketplace, Gumtree etc

R65B Annual Transactions

SOM: 2 - 3M Transactions R7.5B Annual Transactions

# Competition



FEATURES	PaySafe	TradeSafe	Payfast	Ozow
Escrow Functionality	✓	✓	×	×
Easy Onboarding of User	✓	×	✓	✓
Instant EFT	×	×	✓	✓
Fee based on R7500 transaction	R50	R86.25	R152*	R112.50
Core Market	C2C	B2B*	B2C	B2C

**R50 Flat Rate** 

\*Recently started C2C

\*Instant EFT



### Co-Branded Marketing





Social Media - Meta (Direct Target Market) Influencers

Google - AdWords















R40k
per month

#### **Key Points**

**Period:** 

24 Months

Month 25-36 FREE

1 of 5 Total Partners

Exclusivity to your Industry

**Branding Included on:** 

Main Website

Secure Payment Portal

Specific advertising campaigns



R150k

**Key Points** 

**Period:** 

36 Months

Thereafter R1 per month FOREVER

**Only Partner** 

**Branding Included on:** 

All Previous Benefits

Logo Co-Branded





# FOUNDING TEAM



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paysafe.co.za

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At PaySafe, we bring together a **dynamic team** of professionals with extensive expertise across **fintech**, **marketing**, **brand building** and the **payments industry**. Our collective experience spans decades, equipping us with the knowledge and strategic insights needed to excel in the fast-evolving financial technology space.

Managing Director, Jurie Roux, founded **GolfHub South Africa**, a Private Buy / Sell community for golfers which he grew to be the largest in Africa, becoming a household name amongst South African golfers.

He resorted to manually recreating the system which proved the **concept** was **overwhelmingly well received**.

Jurie underwent Software Development training to enable him to complete a **functional prototype** to showcase his vision for the product.

The culmination ensures that we are well-equipped to navigate the complex and dynamic landscape of the payments industry